

UNDERSTANDING EARTHQUAKES

NASCO RE

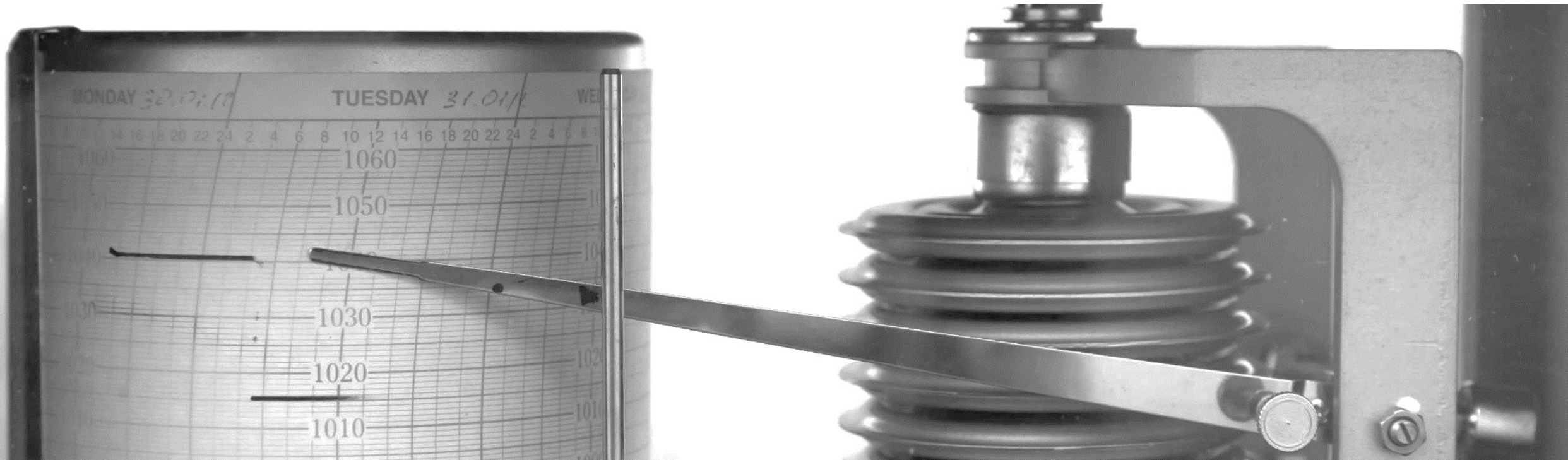


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PREPARED BY
HASSAN NASSER

VERSION 1.0

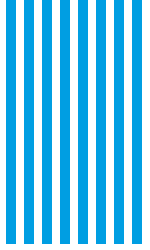


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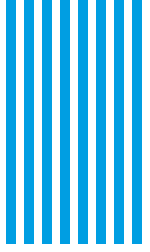
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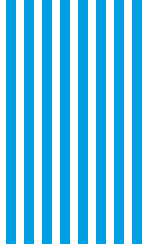
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4. PROPOSED SOLUTIONS



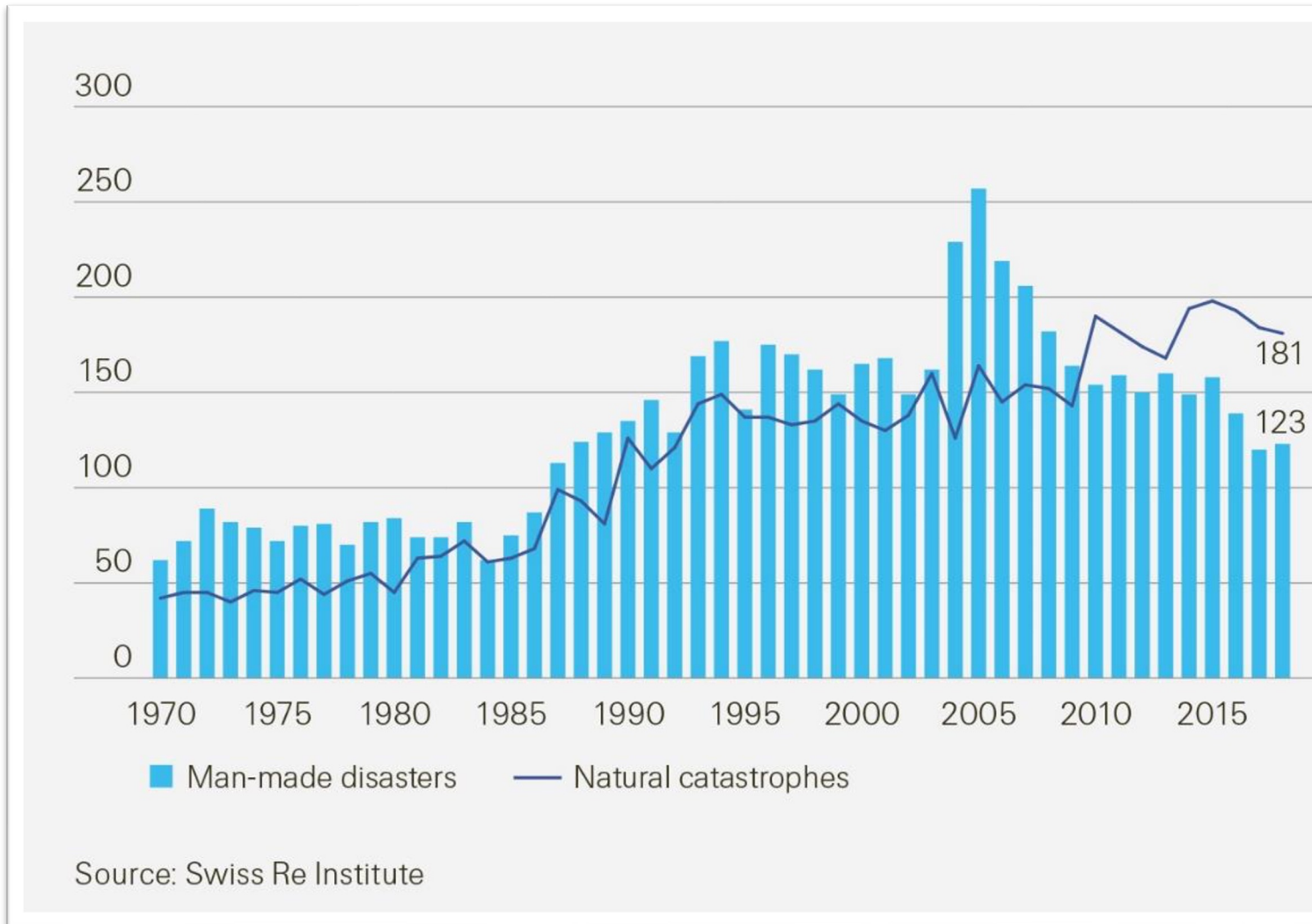
1. EARTHQUAKE 101

- A. AN INTRODUCTION
- B. HISTORICAL SEISMITY
- C. SECONDARY PERILS



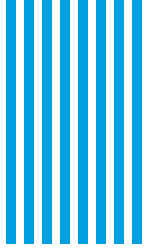
1.A.1 CATASTROPHE EVENTS – 1970 TO 2018

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OBSERVATIONS

- Catastrophic events **TRIPLED** in number since from 1970 to 2018.
- Man-made disasters have **DOUBLED** during the same period
- Natural disasters have more than **QUADRUPELED** since 2017.

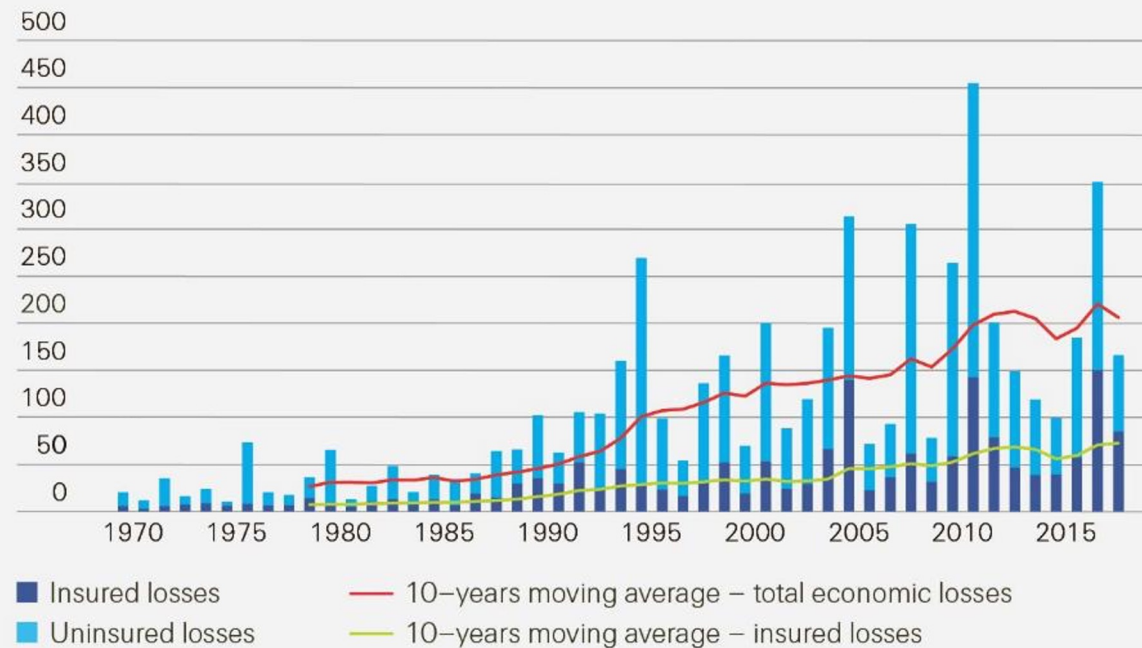


1.A.3 CATASTROPHIC LOSSES – 1970 TO 2018

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Figure 4

Insured vs uninsured losses,
1970–2018, in USD billion at
2018 prices



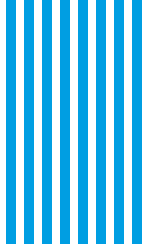
Economic losses = insured + uninsured losses

Source: Swiss Re Institute

OBSERVATIONS

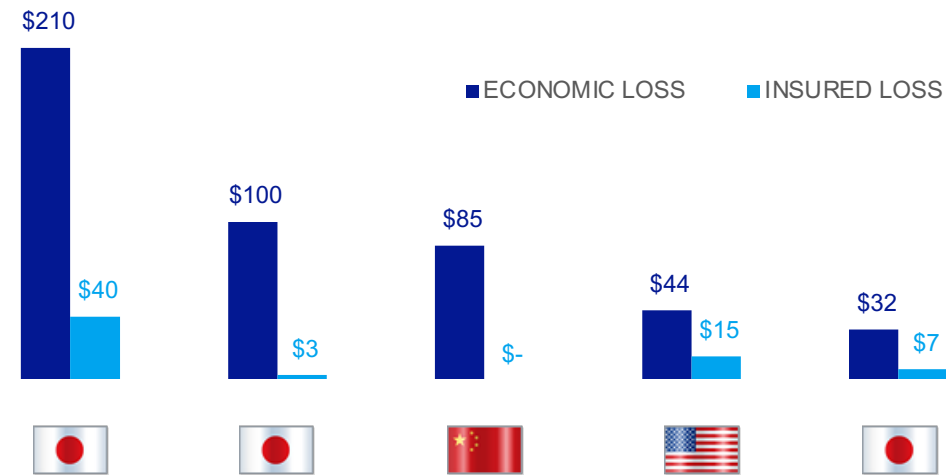
Catastrophes and disasters have been historically grossly under-insured.

The gap between the total losses and insured losses has been consistently increasing.



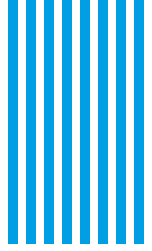
1.A.4 FOCUS ON EARTHQUAKE LOSSES (Bn)

TOP 5 EARTHQUAKES	LOSSES		INSURED %
	ECONOMIC	INSURED	
2011 - JAPAN	\$ 210	\$ 40	19%
1995 - JAPAN	\$ 100	\$ 3	3%
2008 - CHINA	\$ 85	\$ -	0%
1994 - USA	\$ 44	\$ 15	34%
2016 - JAPAN	\$ 32	\$ 7	22%
Total	\$ 471	\$ 65	14%



TOTAL LOSSES OF THE TOP 5
EARTHQUAKES WERE ONLY

14% INSURED



NAF - NORTH ANATOLIAN FAULT

Travels through northern part of Turkey, with the last Izmit / Kocaeli earthquakes in 1999, east of Istanbul, earthquake activity through the last century suggests that it is slowly 'unzipping' from East to West, with the next potentially occurring nearer to Istanbul.

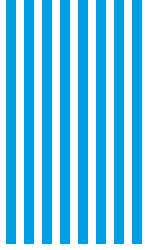
RED SEA SHIFT

This is a major fault system that runs through the Red Sea and the Gulf of Aden. The fault is responsible for frequent earthquakes in Saudi Arabia, Yemen, and other neighbouring countries. The Red Sea Rift has the potential to cause significant losses in terms of human lives and infrastructure in the region.

DSF – DEAD SEA FAULT / DEAD SEA TRANSFORM

Made up of a series of faults travelling south through Syria, where we experienced the 1138 Aleppo earthquake, M7.1, considered one of the world's deadliest quakes to date. Lebanon, Israel and Jordan, and Saudi Arabia in the South where it meets the Gulf of Aqaba, and can affect Haql, in Saudi Arabia. There was a M7.3 in 1995 in this region.





1.B.5 RECENT ACTIVITIES

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TURKEY AND SYRIA

20th of February 2023

- Economic Loss estimated : **US\$100Bn+**
- PERIL insured Loss estimated* : **US\$3.5 to US\$5Bn**

**based on 6th Feb 2023 exchange rate.*



KERMANSHAH – IRAN / IRAQ BORDER

12th of NOVEMBER 2017

- The earthquake was felt throughout the Middle East and as far away as Palestine, the Arabian Peninsula and Turkey.
- It was noted that older buildings remained standing, while many newer blocks collapsed.
- The Iranian government: At least **€5 billion of damage.**

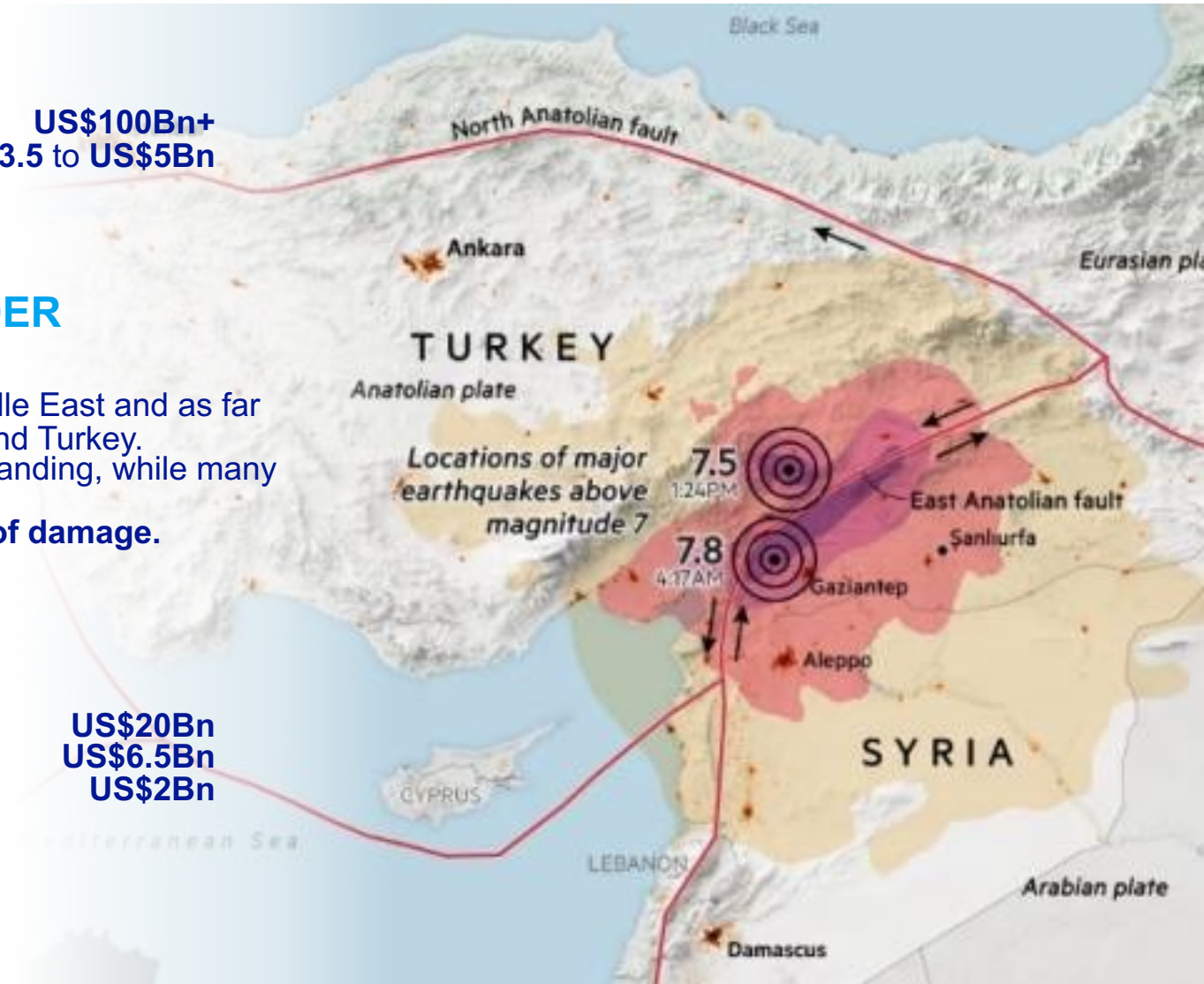
IZMIT – TURKEY

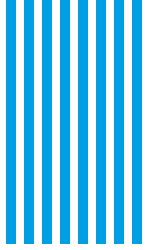
17th of AUGUST 1999



- Economic Loss estimated :
- Property Losses :
- PERIL insured Loss estimated* :

US\$20Bn
US\$6.5Bn
US\$2Bn



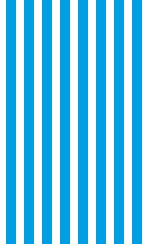


1.C.1 SECONDARY PERILS - TSUNAMIS

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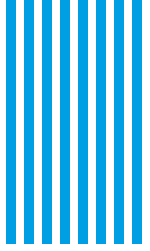
CITY	COUNTRY	SEA
 Istanbul	Turkey	Black Sea
 Marmaris	Turkey	Mediterranean Sea
 Samsun	Turkey	Black Sea
 Antalya	Turkey	Mediterranean Sea
 Bodrum	Turkey	Mediterranean Sea
 Alanya	Turkey	Mediterranean Sea
 Tel Aviv	Palestine	Mediterranean Sea
 Haifa	Palestine	Mediterranean Sea
 Aqaba	Jordan	Red Sea
 Port Said	Egypt	Mediterranean Sea
 Marsa Alam	Egypt	Red Sea
 Beirut	Lebanon	Mediterranean Sea
 Tripoli	Lebanon	Mediterranean Sea
 Jeddah	KSA	Red Sea
 Limassol	Cyprus	Mediterranean Sea
 Larnaca	Cyprus	Mediterranean Sea
 Tartous	Syria	Mediterranean Sea
 Latakia	Syria	Mediterranean Sea
 Salalah	Oman	Arabian Sea
 Muscat	Oman	Arabian Sea
 Bandar Abbas	Iran	Arabian Gulf





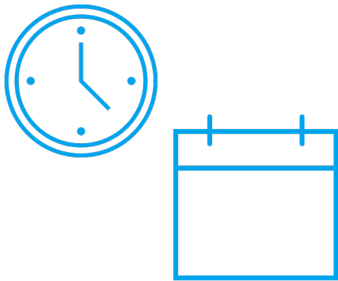
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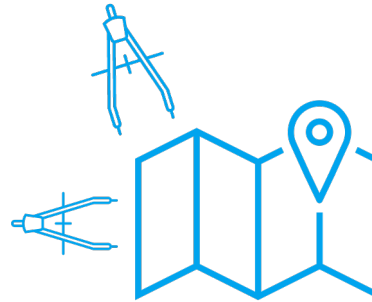


2.A.1 INTRODUCTION

EARTHQUAKE MODELING



It used to rely on **historical events** to derive PMLs for Earthquake of a **certain return period**.



Developed into models simulating different events with different return periods in **different locations** within **one country**.

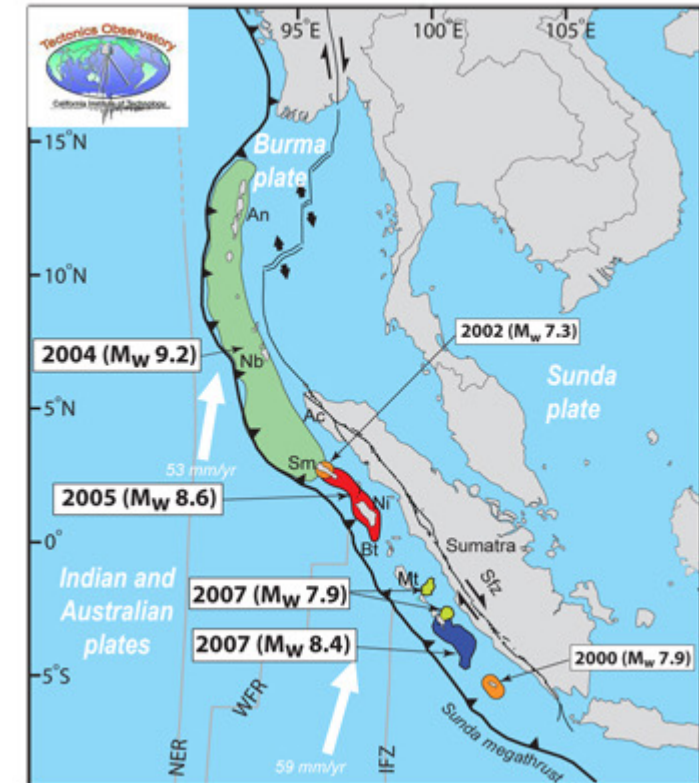
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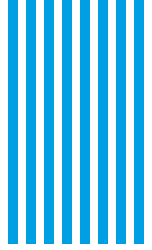
$$X_k = \frac{1}{N} \sum_{n=0}^{N-1} x_n e^{i2\pi k \frac{n}{N}}$$

Models mainly divided into **deterministic** and **probabilistic** approach.

2.A.2 1 TRIGGER ; 2 EARTHQUAKES

- Earthquakes, particularly large ones, can trigger other earthquakes in more distant locations
- process known as **dynamic stress transfer/triggering**.
- Energy from the seismic wave passing through can cause a new earthquake, usually in already vulnerable locations prone to frequent earthquakes
- 2004 M 9.1 Sumatra earthquake ruptured an area ~1300x200 square km, and triggered aftershocks from northern Sumatra to just south of Myanmar (ca. 2,500KM)
- Center Turkey to Center Jordan is ca. 1,300KM





2.A.3 EARTHQUAKE MODELING

METHODOLOGIES

DETERMINISTIC

- Useful to evaluate scenarios of **past earthquake** occurring again
- Benchmark '**what-if**' scenarios, of different severity
- Useful tool in exposure **hot-spots**, but can lead to neglecting areas outside of these.

For instance, the M7.8 main shock event in February didn't occur in a typical 'exposure hot spot', but has proven to be a costly event.

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PROBABILISTIC

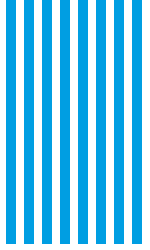
Combines severity, with frequency.

Ex: A small, M5 shallow earthquake right under a heavy urban area could cause as much damage as a M8 occurring in a remote area.

Can combine small-but-severe events, large-and-severe events, and any combination in between.



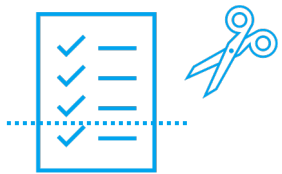
The tail of the risk affecting reinsurance purchases and capital requirements, ... are adequately captured.



2.A.4 MODELING

PARAMETERS AND FACTORS

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💡 DEDUCTIBLE LEVELS

Deductible levels greatly impact simulation outcomes and the illustrated impact on risk carriers.

Examples on the next slides



💡 DATA QUALITY

Portfolio mix, skewness, aggregate data profile, building codes, inflation and other parameters greatly affect modelling and scenario results.

Examples on the next slides



EARTHQUAKE AFTERMATH

The post catastrophe environment also plays a substantial role in modelling earthquakes.

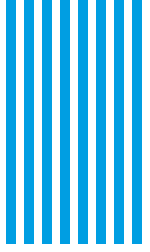
More details on the next slides.



INTERLOCKING CLAUSE EVENT LIMITS

Event Limits from UY to OY basis – Relative reduction of Capacity per event – Data quality becomes crucial


More details on the next slides.

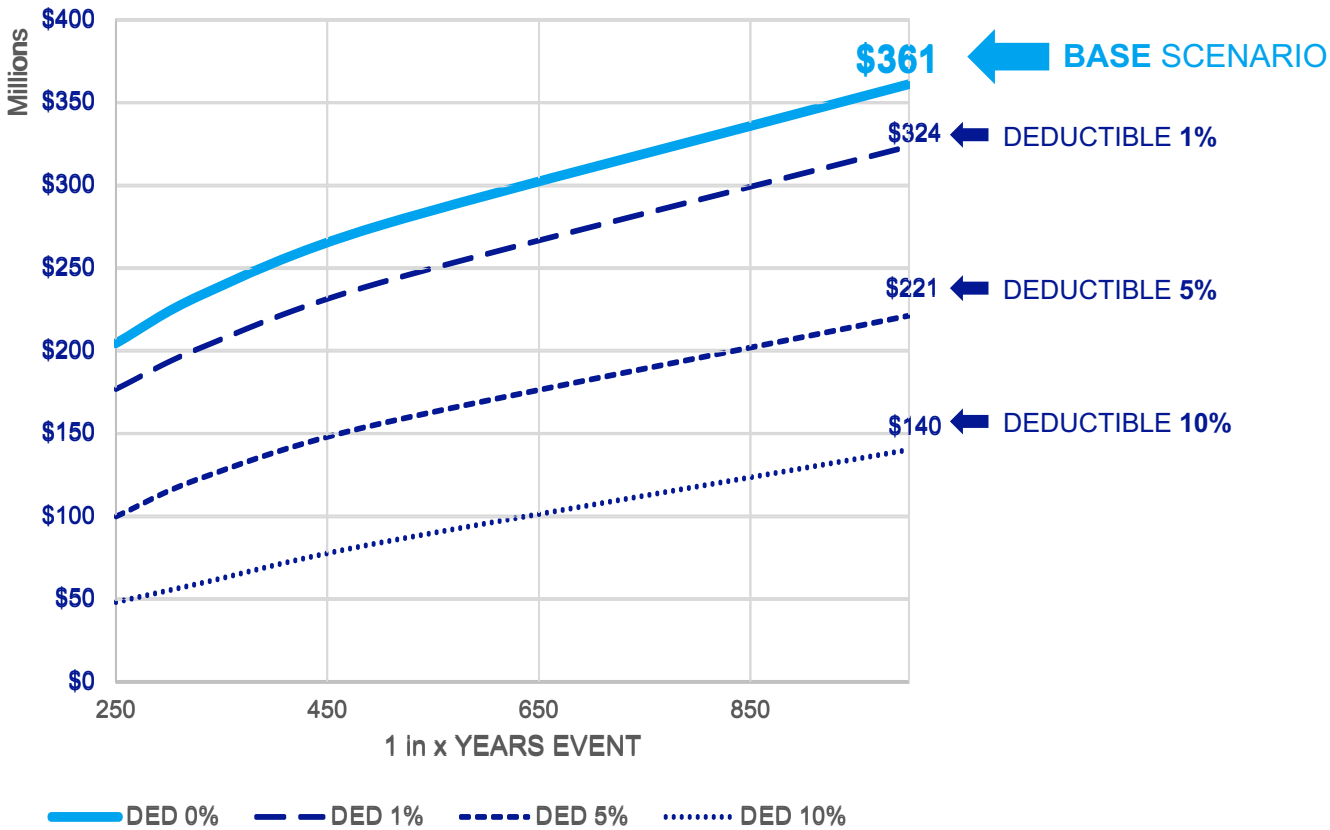


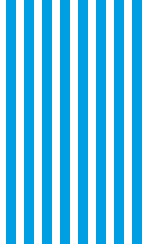
THE EFFECT OF DEDUCTIBLES



The graph on the right illustrates an exposure given various levels of deductibles from 0% to 10%.

 **A slight increase in deductible% significantly decreases exposure.**




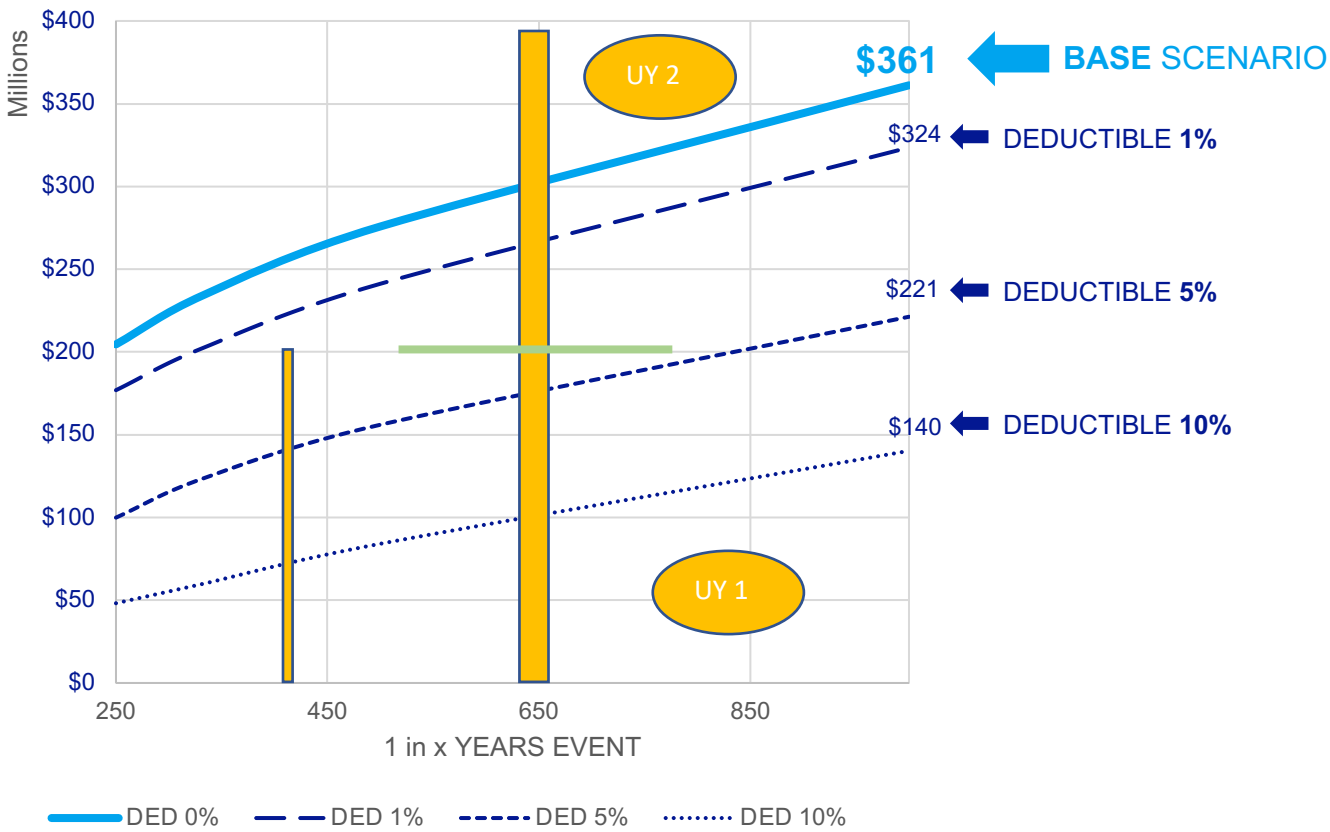


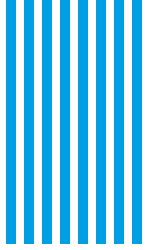
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THE EFFECT OF PORTFOLIO COMPOSITION

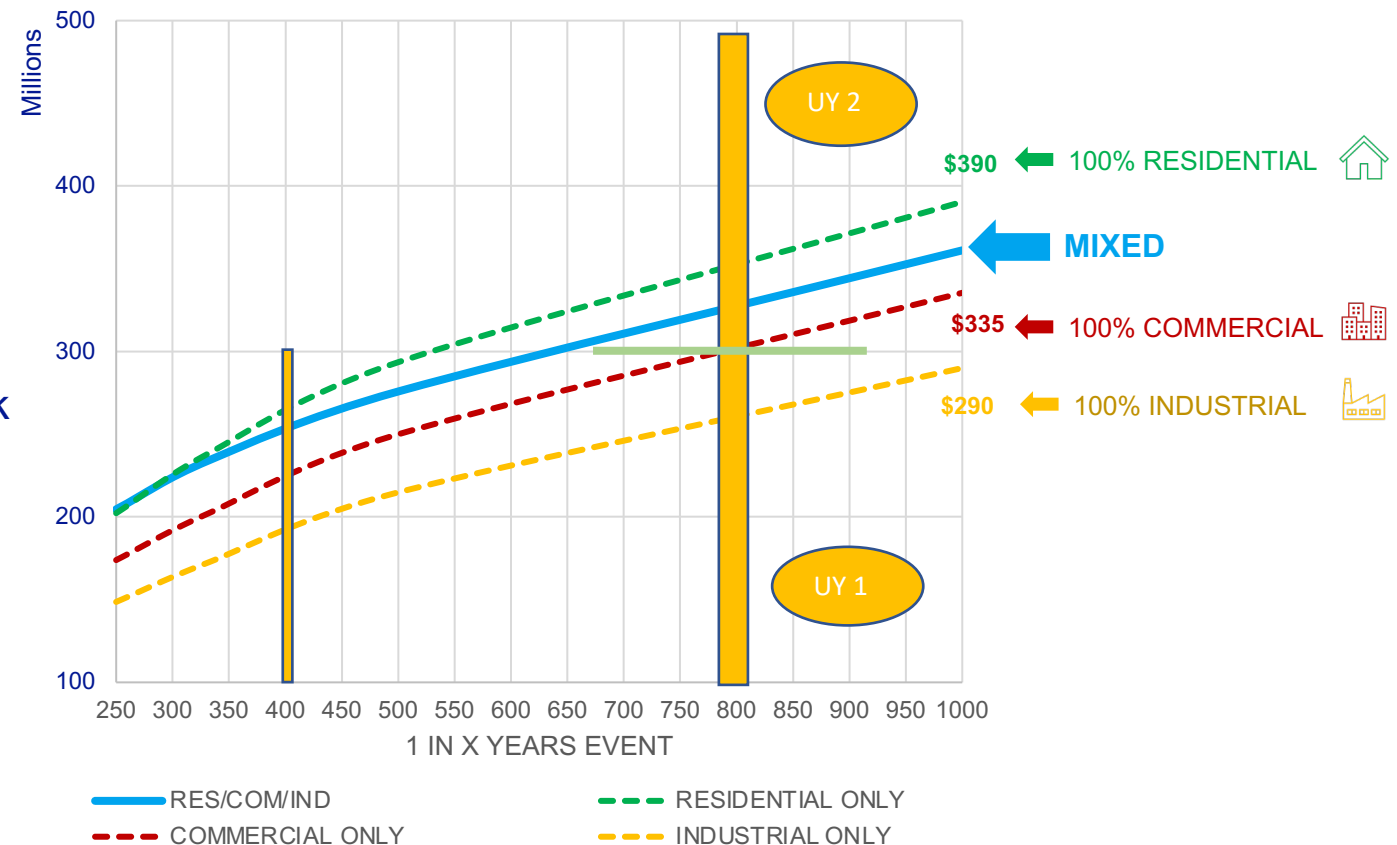


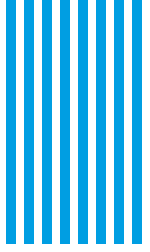
PORTFOLIO COMPOSITION

The graph on the right illustrates risk profiles based on the type of properties in addition to a mixed scenario



Portfolio composition greatly affects simulated sums at risk.





THE EFFECT OF PORTFOLIO SKEWNESS



PORTFOLIO SKEWNESS

As an example Large Industrial /Commercial exposures could skew losses, especially where overall the losses are lower.

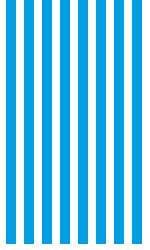


ISKENDERUN PORT

Initial Estimated Loss: **US\$500M?**

Going off a US\$3.5Bn total insured loss, a single US\$0.5Bn facility could make up a sizeable portion of the overall loss.

We try our best to capture industrial activity damage, but single large losses can be an issue.



2.A.10 MODELING – EARTHQUAKE AFTERMATH

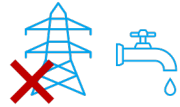
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CATASTROPHE AFTERMATH

In the aftermath of an earthquake, the whole ecosystem is disrupted for extended periods of time. Below are the main common and often inevitable “disruptions”.



**SHELTER
SHORTAGE**



**UTILITIES
DISRUPTION**



**RAW MATERIAL
SHORTAGE**



**HEALTHCARE
DISRUPTION**



**BUSINESS
DISRUPTION**



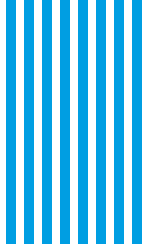
**LABOR
SHORTAGE**



**LOGISTICS
DISRUPTION**

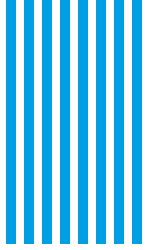


**HYPER
INFLATION**



3. MARKET SOLUTIONS

- A. CALIFORNIA - CEA
- B. NEW ZEALAND – TOKA TU AKE EQC
- C. FRANCE – STATE GUARANTEE – CCR
- D. TURKEY – TCIP
- E. MOROCCO – CAT
- F. IRAN



3.A MARKET SOLUTIONS – EARTHQUAKE AFTERMATH

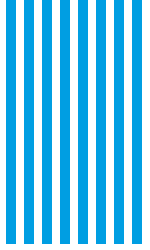
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CALIFORNIA EARTHQUAKE AUTHORITY – CEA

Established in 1996

- Established following the **6.7 magnitude** 1994 Northridge earthquake causing an estimated **\$20 billion** in total property damage, including **\$12.5 billion** in insured losses.
- The CEA is a publicly managed, privately funded, not-for-profit organization that provides residential earthquake insurance and encourages Californians to reduce their risk of earthquake damage and loss.
- Compulsory to provide minimum Natural perils protection with all property policies





3.B MARKET SOLUTIONS – EARTHQUAKE AFTERMATH

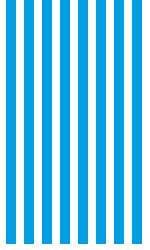
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NEW ZEALAND – Toka Tū Ake EQC

- **Automatic EQ Cover for home and land with any private insurance policy for any home that includes fire insurance.**
- The EQCover building cap for a residential building containing one dwelling is **\$300,000 + GST.**
- Any building cover above the EQCover cap is provided by private insurers. The EQCover Premium is 16c per \$100 of the EQCover amount, up to a maximum of \$480 (\$552 incl. GST)...
- Private insurers collect the EQCover premium and pay it into the Natural Disaster Fund which is managed by Toka Tū Ake EQC and is used to pay EQCover claims.



Toka
Tū Ake **EQC**



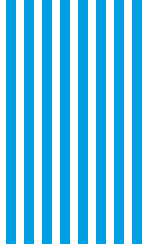
3.C MARKET SOLUTIONS – EARTHQUAKE AFTERMATH

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FRANCE – STATE GUARANTEED COVER BY CCR

- CCR provides the protection with the state guarantee for some perils (including natural disasters).
- It is not mandatory for insurers to reinsure with CCR.
- Compulsory to provide Natural perils with all property policies.
- For natural catastrophes, protection to insurers is made of two treaties, a quota share (50% cession rate) and a stop-loss. Thanks to the State guarantee, the **stop-loss reinsurance treaties offered by CCR are unlimited.**
- The State intervenes if the claims burden for CCR exceeds an amount called the **State Intervention Threshold (SIE)** which depends on the amount of the equalization reserve and the special reserve set up for the natural catastrophe risk.
- To date, the state guarantee has never been requested, as the **threshold has never been exceeded.**



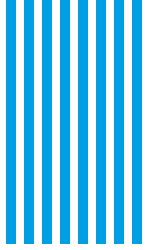


TURKISH CATASTROPHE INSURANCE POOL – TCIP / DASK

Established in 2000 after 1999 Izmit EQ

- Homeowners (residential) are required by law to purchase earthquake insurance (only) through the TCIP for property damage (only) – Other perils currently considered
- Compulsory but no obligatory implementation (but needed for administrative procedures such as Banking services, etc...)
- Insurance companies act as agents to the pool
- Basic compulsory protection limited to 640,000 TL (33,000 US\$)
- Additional protection available (eg;contents...)
- Premium collected through the insurance companies
- Claims are handled by TCIP directly





3.E MARKET SOLUTIONS – EARTHQUAKE AFTERMATH

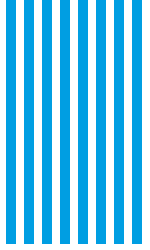
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MOROCCO – Compagnie d'Assurance transport (CAT)

- Covered Perils:
 - Natural Perils: Earthquake, Flood, Tsunami –
US\$ 300M AOO and US\$ 900M AGG
 - Man made Disasters: Terrorism, Riots and Civil Commotion:
US\$ 30M AOO and US\$ 60M AGG
- Some Insurance Contracys
- Event to be recognised by the state within 3 months of occurrence date
- 2 components: Insurance contracts and public fund (Solidarity Fund against Catastrophic Event)
- Managed by **CAT** as an aggregator



Toka
Tū Ake **EQC**



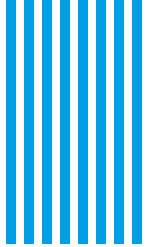
3.F MARKET SOLUTIONS – EARTHQUAKE AFTERMATH

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Cover provided as combined RI capacity purchased to protect the insurance companies in the market.





2.A.6 MODELING – Country Level Check

CoreLogic

THE EFFECT OF Aggregation



OEP Simulation Results

COUNTRY LEVEL MODELING

EVENT	GROSS	RETENTION	CESSION	Q/S	SURPLUS
1 / 250	\$ 768.23	\$ 163.05	\$ 607.46	\$ 348.50	\$ 260.23
1 / 333	\$ 899.13	\$ 192.01	\$ 709.45	\$ 407.65	\$ 301.60
1 / 500	\$ 1,095.83	\$ 232.96	\$ 860.65	\$ 497.97	\$ 359.39
1 / 1000	\$ 1,455.22	\$ 306.84	\$ 1,153.68	\$ 651.20	\$ 499.17

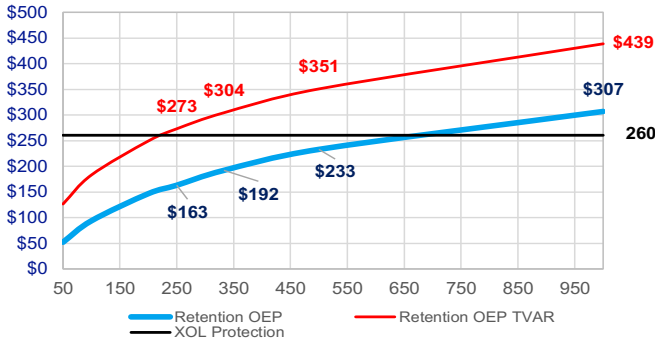
* Figures are in millions

COUNTRY LEVEL MODELING TVAR

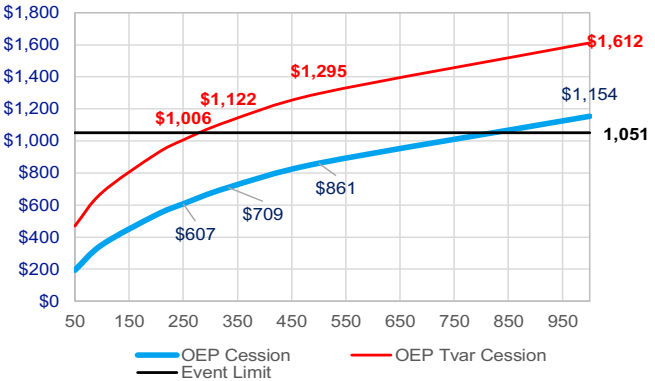
EVENT	GROSS	RETENTION	CESSION	Q/S	SURPLUS
1 / 250	\$ 1,278.52	\$ 272.98	\$ 1,005.91	\$ 581.21	\$ 428.91
1 / 333	\$ 1,425.79	\$ 304.31	\$ 1,122.05	\$ 647.81	\$ 478.09
1 / 500	\$ 1,645.16	\$ 350.79	\$ 1,295.27	\$ 746.44	\$ 554.26
1 / 1000	\$ 2,048.64	\$ 438.68	\$ 1,611.68	\$ 933.90	\$ 688.83

* Figures are in millions

RETENTION OEP RESULTS



CESSION OEP RESULTS





2.A.6 MODELING – Country 2 Level Check

THE EFFECT OF Aggregation



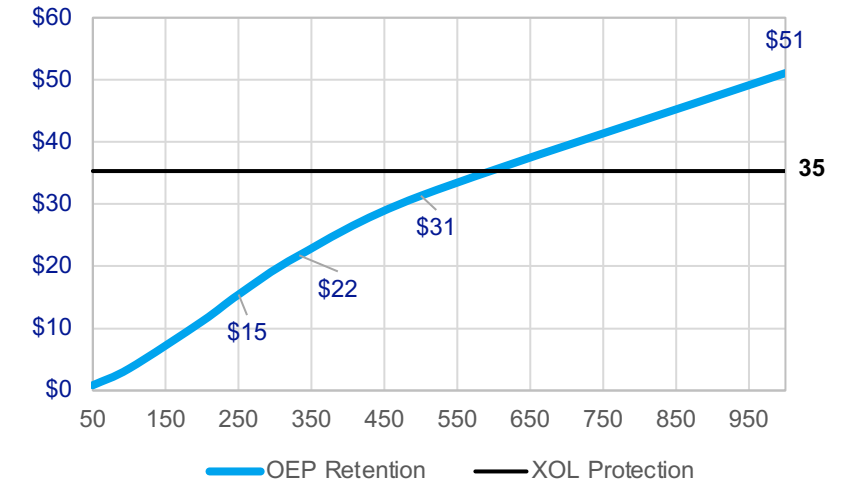
OEP Simulation Results

COUNTRY LEVEL MODELING

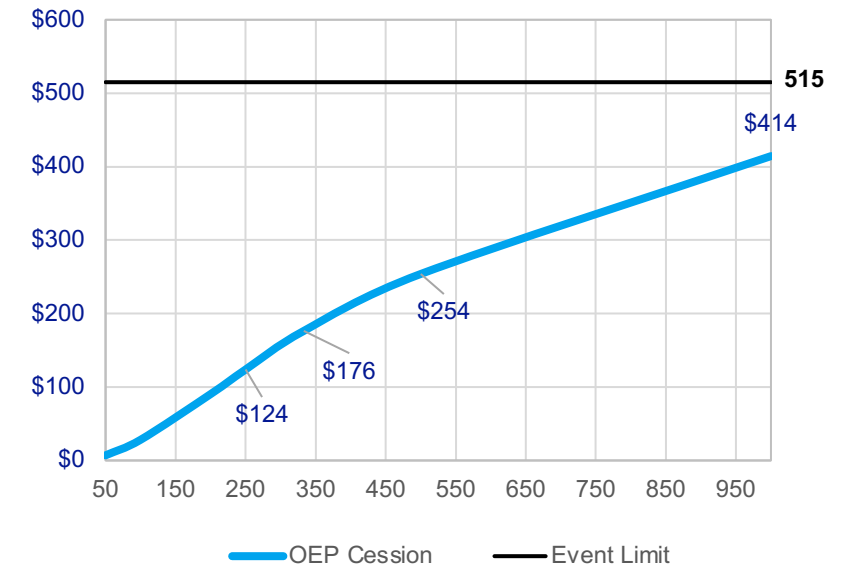
EVENT		GROSS	RETENTION	CESSION		Q/S	SURPLUS
1 / 250	\$	139,34	\$ 15.45	\$ 123.59	\$	66.82	\$ 57.07
1 / 333	\$	198,15	\$ 21.76	\$ 175.86	\$	93.25	\$ 83.14
1 / 500	\$	285,26	\$ 31.35	\$ 253.75	\$	136.01	\$ 117.91
1 / 1000	\$	465,44	\$ 51.09	\$ 414.05	\$	221.10	\$ 193.24

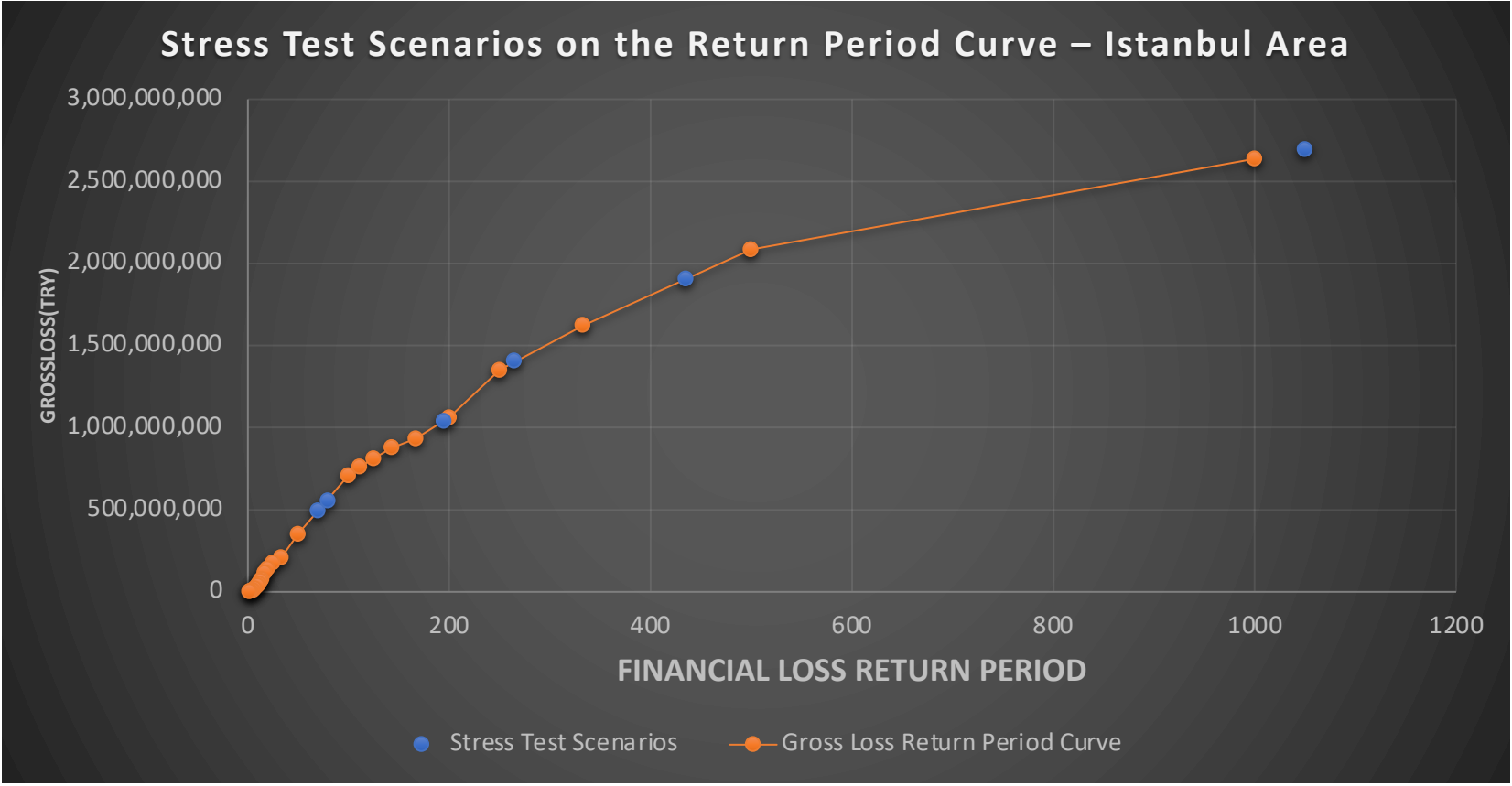
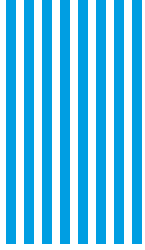
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RETENTION OEP RESULTS – COUNTRY 2

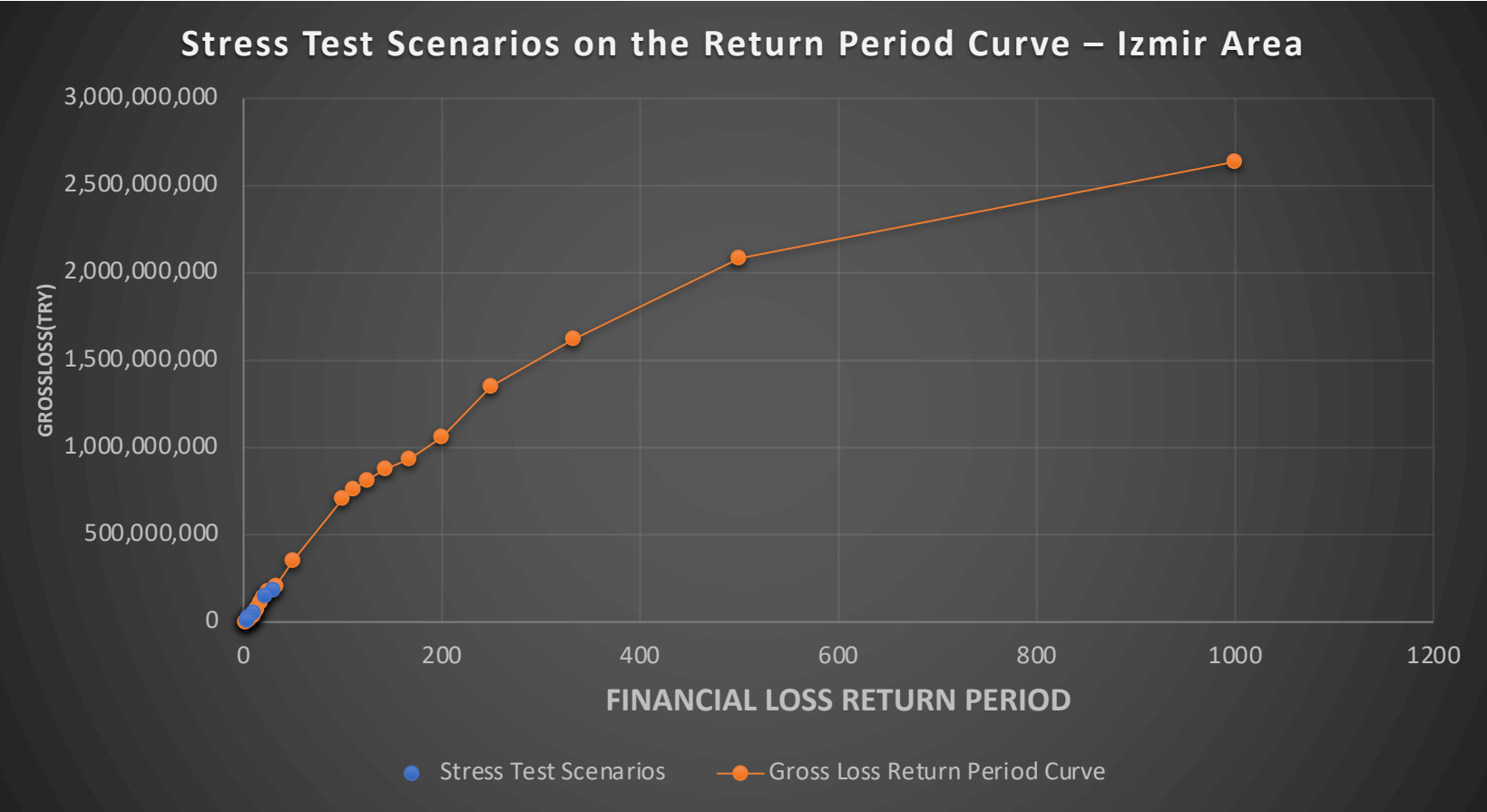
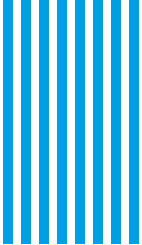


CESSION OEP RESULT – COUNTRY 2

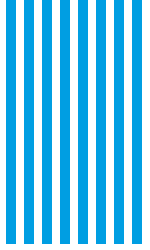




Event ID	Financial Return Period	Stress Test OEP	Fault Type (Long/Lat/Depth)	Frequency	Return Period of the Event Happening	Intensity
127224	1050	2 692 316 361	NNAF-E marmaraFlt1,(40.917,28.816,0.00)	0,0010267	974	7,2
127225	435	1 904 300 958	NNAF-E MarmaraFlt2,(40.87,28.81,0.00)	0,0020533	487	7,2
127226	265	1 406 633 718	NNAF-E MarmaraFlt3,(40.817,28.824,0.00)	0,0020533	487	7,2
127218	80	555 263 674	NNAF-W MarmaraFlt2,(40.887,27.638,0.00)	0,0008333	1200	7,2
127219	70	491 454 049	NNAF-W MarmaraFlt3,(40.826,27.658,0.00)	0,0032900	303	7,2



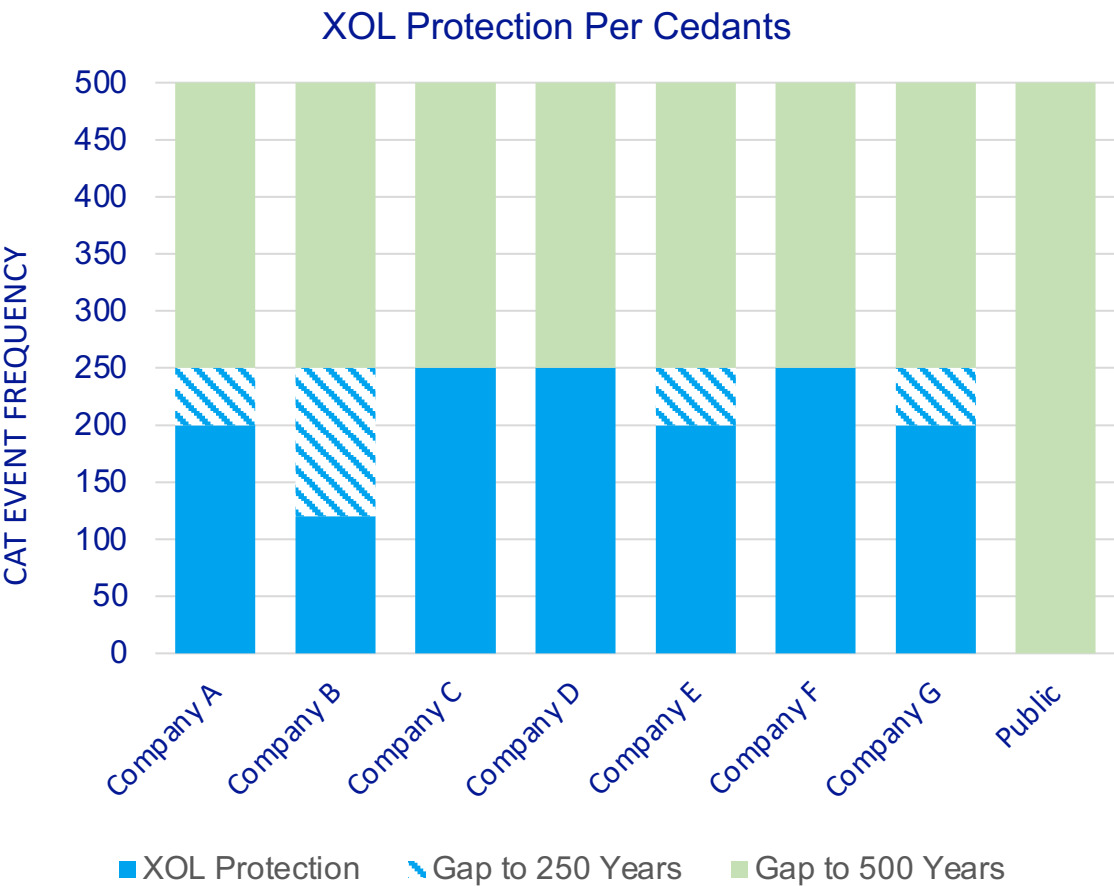
Event ID	Financial Return Period	Stress Test OEP	Fault Type (Long/Lat/Depth)	Frequency	Return Period of the Event Happening	Intensity
27485	30	183 067 519	Zone 15 (38.418,27.144,2.67)	0,0001500	6666	6,00
27432	22	149 591 231	Zone 15 (38.499,27.221,1.02)	0,00008333	12000	6,25
27608	10	51 849 872	Zone 15 (38.429,27.179,4.81)	0,0003733	2678	5,50
27672	5	24 510 937	Zone 15 (38.45,27.14,5.50)	0,0006067	1648	5,25
27739	4	8 114 260	Zone 15 (38.441,27.21,6.01)	0,0004200	2380	5,00

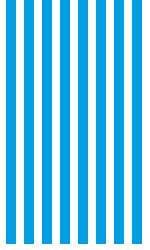


3.F MARKET SOLUTIONS – XOL PROTECTION BY CEDANT

MARKET-WIDE SOLUTION XOL PROTECTION UMBRELLA

The XOL Protection Umbrella bridges the gap between the exposure of a 1/250 event and a 1/500 event for all cedants operating within the same country.





3.F MARKET SOLUTIONS – Hybrid Structure

NASCO RE

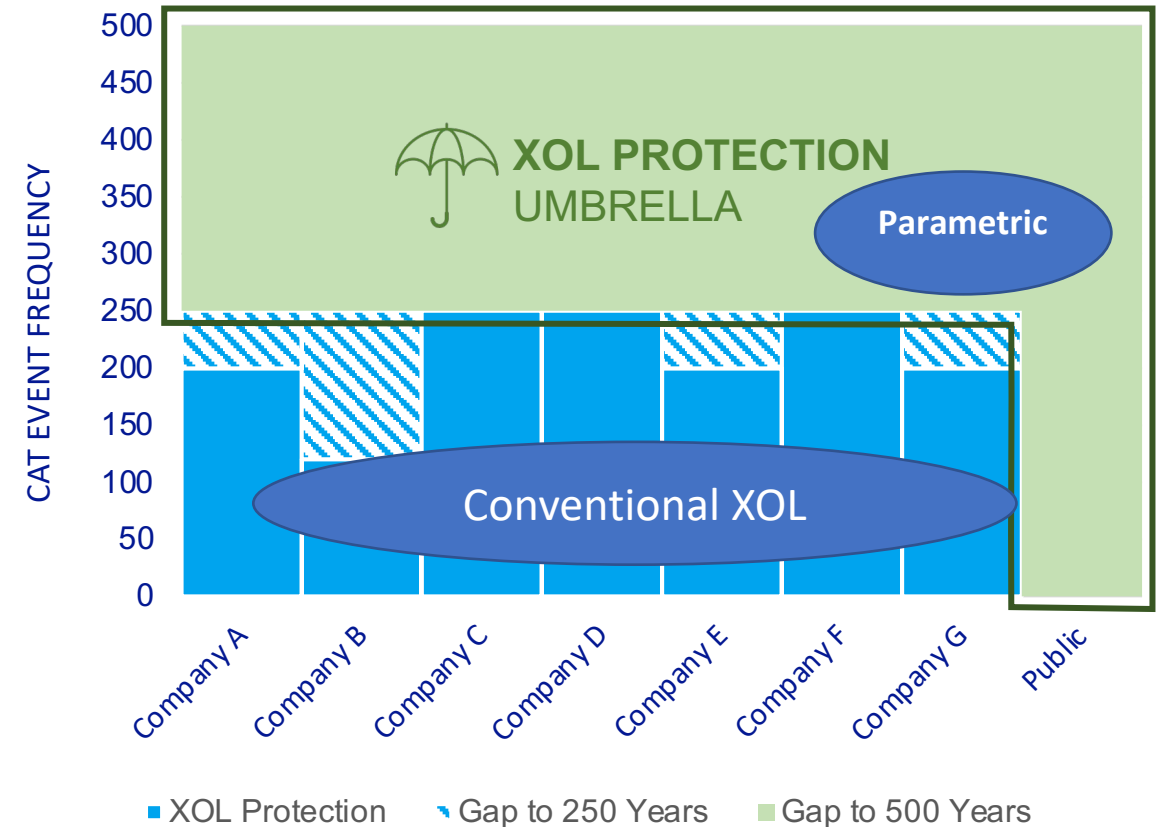
MARKET-WIDE SOLUTION XOL PROTECTION UMBRELLA

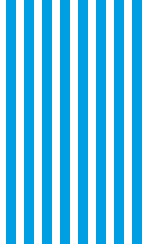
The XOL Protection Umbrella bridges the gap between the exposure of a 1/250 event and a 1/500 event for all cedants operating within the same country on a Parametric Solution.

The XOL Protection could be for

- The protection of the Treaties OR
- The Full portfolio FGU if EQ is protected separately outside the treaties

XOL Market Hybrid Structure





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