# MS Amlin (MENA) Limited

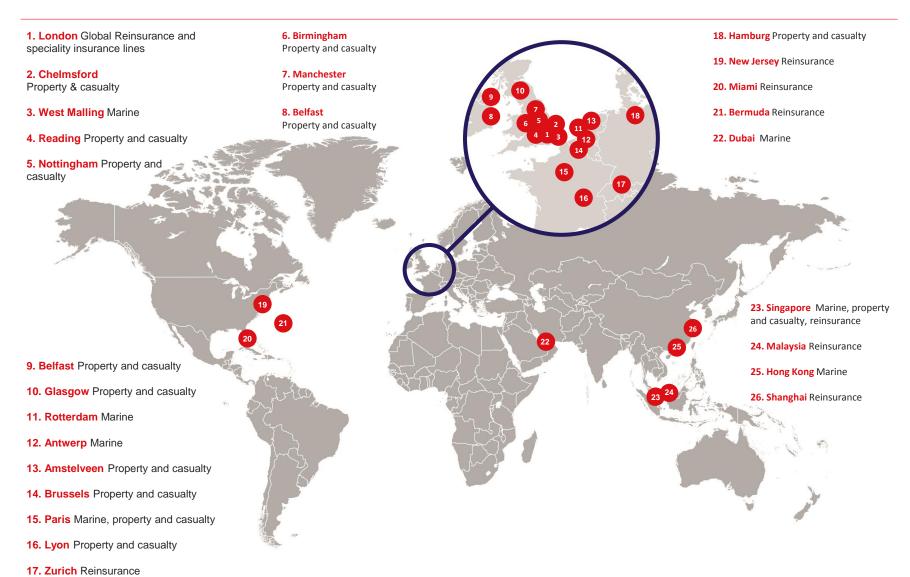
Lloyd's Syndicate 2001

Terrorism, War & Political Violence May 2017



### **Introducing MS Amlin**





Continuity is... at the heart of our business

### Introduction to the Account

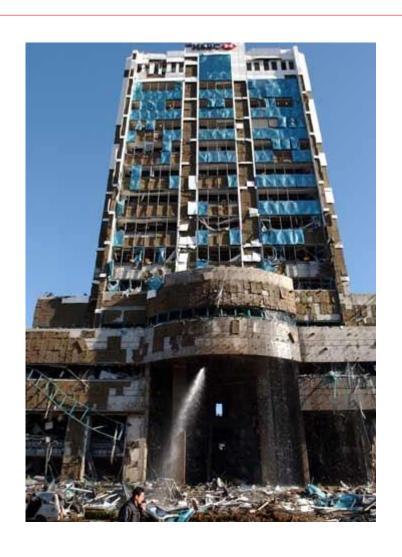


- Terrorism is not a new phenomenon
- London was an active market for underwriting terrorism business long before the "modern market" formed post 2001
- Physical Damage and Business Interruption following an Insured peril
- Almost any asset is insurable, if the location is trackable
- Popular assets to insure: buildings, contents, stock, cargo storage, fine art including exhibitions
- The geographic scope of the account is worldwide
- High take up rate

# Reasons for insuring against Political Violence



- A real threat of future attacks
- Very costly and disruptive
- Corporate governance
- D&O "failure to insure"
- Shareholder/Lender pressure
- You do not need to be a target to suffer a loss



### **Insurable Perils**



• Terrorism & Sabotage

• LMA 3030 (T3)

- Strikes
- Riots
- Civil Commotion

- = Social Perils
- LMA3092 (LPO437)
- AFB PV (1-4)
- HIS PV (1-3)

- Insurrection
- Coup d'Etat
- Mutiny
- Rebellion
- Revolution
- Civil War
- War

- = War on Land Perils
- AFB PV (perils 5 -7)
- HIS PV (4-5)

### **Popular Industries to Insure**



Real Estate

Hotels

**Shopping Malls** 

**Utilities** 

Onshore Oil and Gas: upstream, downstream, pipelines, refineries

Infrastructure: Airports, ports, roads, bridges, tunnels

Manufacturing

Chemical plants

Mass transport systems

Mining

Stadia

Leisure: theme parks

Construction (up to 60 months)

Contractors plant: construction equipment, cranes etc

Fine Art: dealers, museums, exhibitions

Residential / Habitational

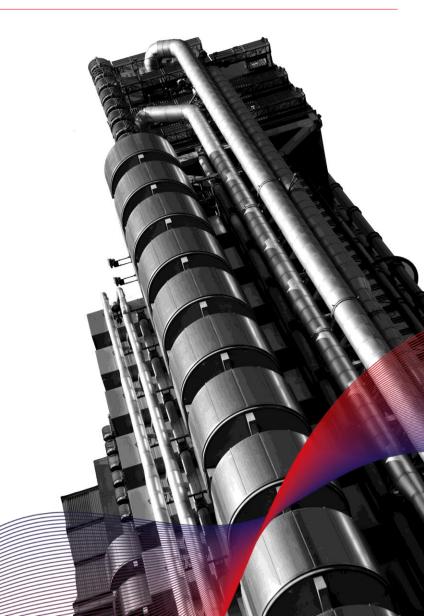
Restaurants

**Banking** 

# What are the Insurance Options?



- First loss or Full value
- ✓ Excess Layers
- ✓ Single or multiple locations
- ✓ Business Interruption
- ✓ Long term policies construction risks
- ✓ Cancellable or Non-cancellable policies



# **Underwriting Pricing Considerations**

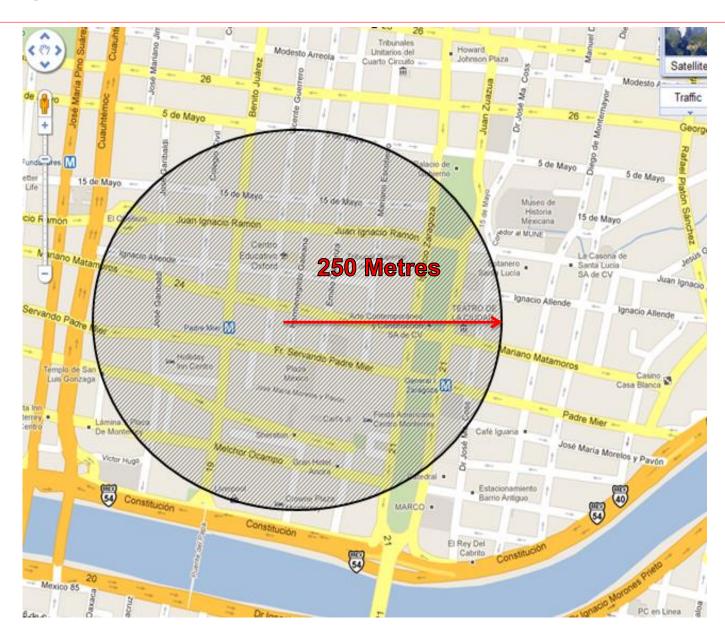


- First Loss Limit, TIV, Location values
- Deductible levels
- Risk type / occupancy
- Past record
- Quality of Client information e.g. survey reports
- Security information
- Available aggregate capacity
- Reinsurance availability and cost
- Analysts reports



# **Aggregate Exposures Terrorism**





# Aggregate Exposures War on Land



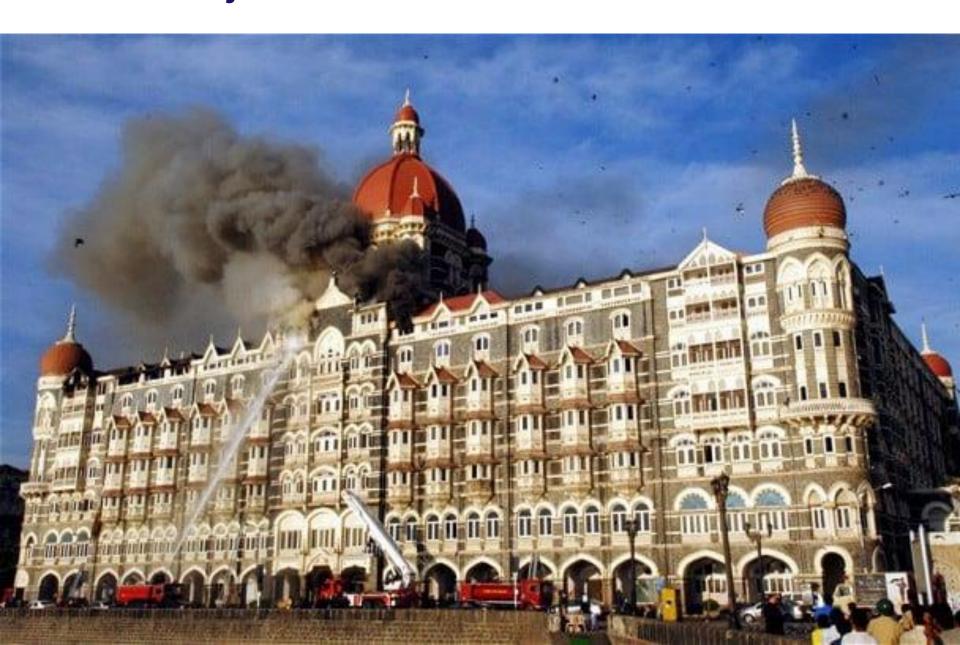






# India – Taj Palace Hotel Mumbai





# Kenya





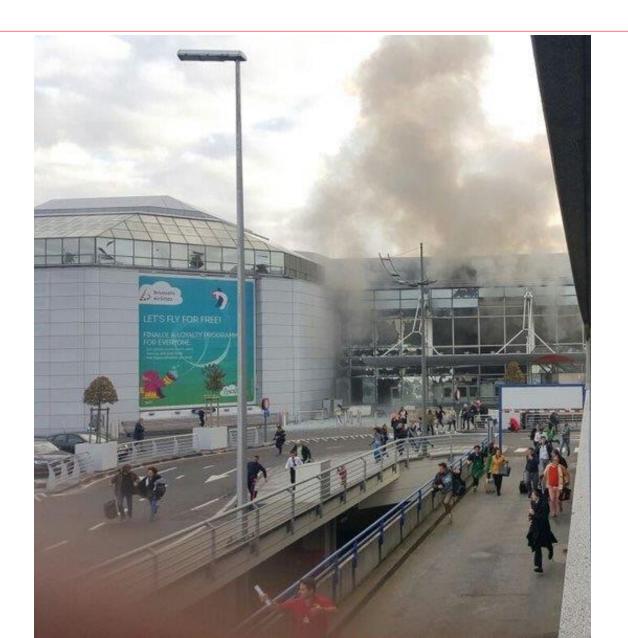
# **London - July 7 Bombings**





# **Brussels Airport 2016**





# **Thailand**





# Thank you

